



AUTOMATE
ACCOMMODATION

Unlock the door to
successful remote
hotel management
and execute all front
desk jobs in under 10
minutes per day.



APRIL 2024

CONFIDENTIAL, AI12 AUTOMATION TECHNOLOGIES PTY LTD T/A AUTOMATE ACCOMMODATION

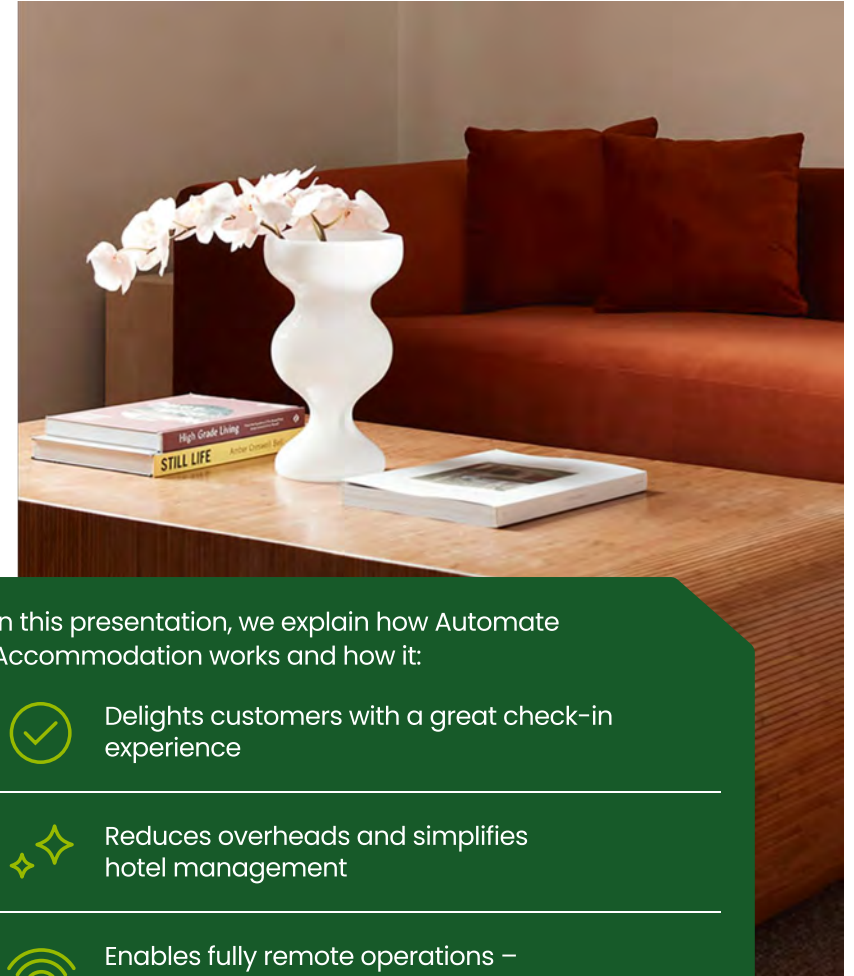
AUTOMATE ACCOMMODATION: FOR HOTELIERS, BY HOTELIERS

WE BELIEVE CONTACTLESS HOTELS AND MOTELS ARE THE FUTURE.

Our mission is to revolutionise the way your business operates with innovative technology that streamlines every aspect of front desk management, including taking payments, issuing keys, handling paperwork, managing reservations, and adjusting pricing.

Through automation, check-in and check-out processes can be completed in under ten minutes, per property, per day! By reducing time-consuming admin work, you can focus on driving profits through improved guest satisfaction and operational efficiencies.

Embrace the future and get time back in your life to expand your business, hit the golf course, and do the things you love. Whatever your passion, our technology unlocks the door to the life you want to lead.



In this presentation, we explain how Automate Accommodation works and how it:

 Delights customers with a great check-in experience

 Reduces overheads and simplifies hotel management

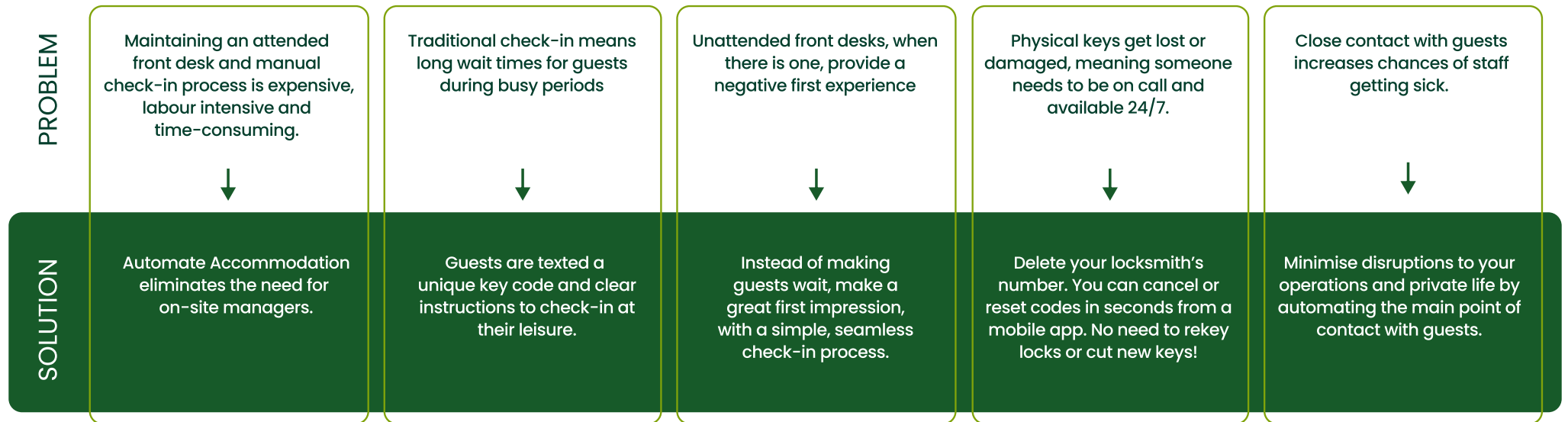
 Enables fully remote operations – 'The Internet Hotel'

 Drives sales and levels the playing field for smaller operators

SMART SOLUTIONS FOR HOTEL & MOTEL OPERATORS

Running any hospitality business is stacked with challenges, and boutique hotels, motels and accommodation providers are no exception. Our solution was developed based on our own experiences as both guests and motel managers.

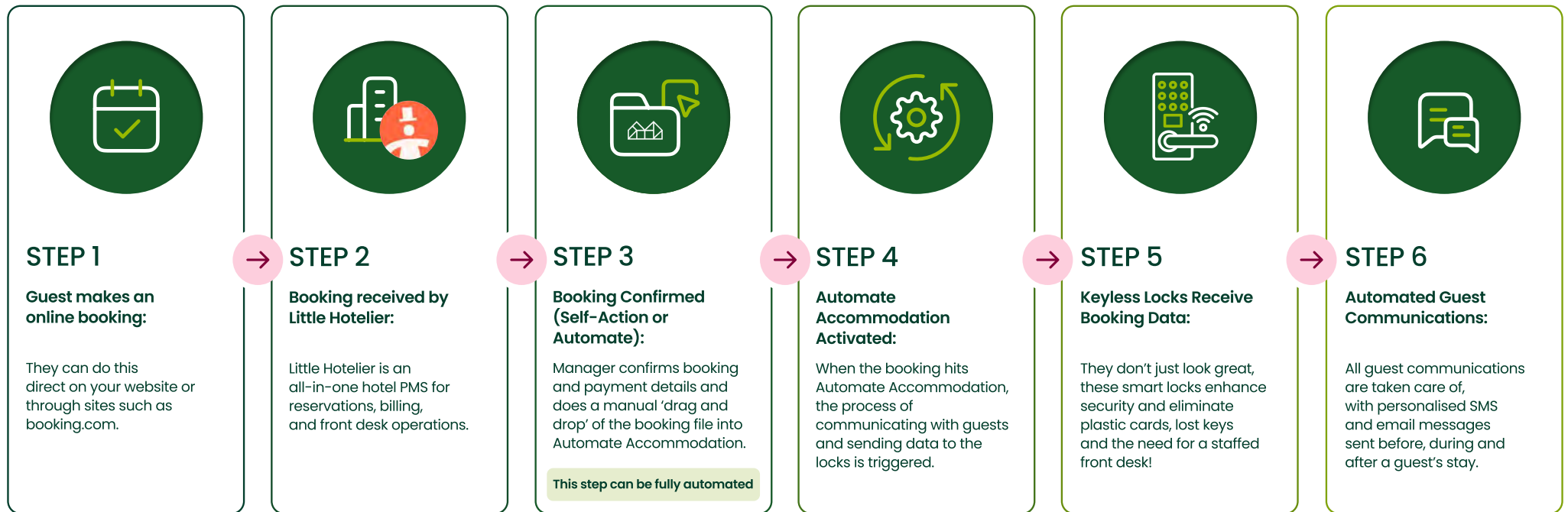
AUTOMATE ACCOMMODATION: YOUR KEY TO STREAMLINED HOTEL MANAGEMENT



HOW IT WORKS FOR HOTEL & MOTEL OPERATORS

Automate Accommodation seamlessly connects cloud software, like your property and revenue management systems, to keyless locks and automated customer communications, enabling a comprehensive, AI-powered and automated hotel management suite.

THE AUTOMATE ACCOMMODATION SYSTEM IN ACTION:



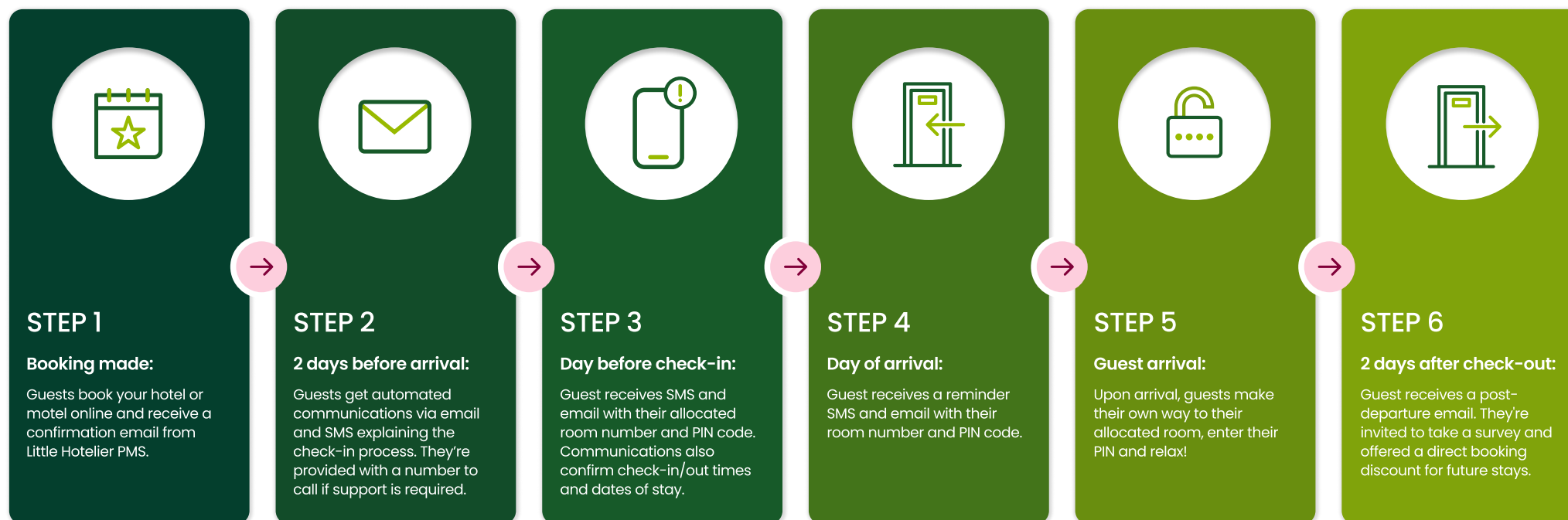
HOW IT WORKS FOR GUESTS

This journey can be customised according to how you want to run your business and communicate with guests...

AUTOMATE ACCOMMODATION ALSO SUPPORTS LAST-MINUTE BOOKINGS

Our technology listens out for last minute bookings made online. A guests booking and payment details are automatically confirmed and sent to Automate Accommodation in real time. A unique PIN code is sent to the guest via SMS and email, and to their allocated room's lock. From booking to check-in ready in under 2 minutes, while the manager doesn't have to lift a finger!

THE GUEST EXPERIENCE WITH AUTOMATE ACCOMMODATION:



LIFE-CHANGING FEATURES & BENEFITS

Implementing Automate Accommodation in your business won't just provide cost savings, improve operational efficiency and create a better guest experience. It will change your life by drastically reducing the input required to manage a boutique accommodation business.

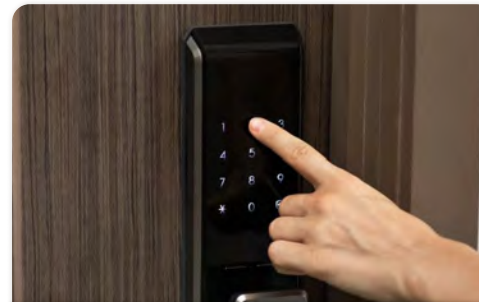
KEY FEATURES & BENEFITS INCLUDE:



Eliminate Plastic/Physical Keys and all the issues they bring



Put your property on autopilot and run it from anywhere



Improve security with our best-in-class digital door locks and hardware



Easily scale the system to manage multiple properties with minimal extra input

GETTING STARTED WITH AUTOMATE ACCOMMODATION

The system can be implemented in your hotel or motel with no service interruption. No blacking out rooms or disruptions to guests. **Here's the process:**

- 1** Quality KAS Neo smart locks are installed by your preferred trades (handyman and electrician/cable runner required.)
- 2** Training provided on the components that make up the Automate Accommodation suite: Little Hotelier PMS, Web App and how the locks operate.
- 3** Two months of dedicated onboarding and aftersales support.
- 4** Australian-based ongoing support should you have any issues with the system.
- 5** New features are in constant development and can be incorporated to this cloud-based system.



WE KNOW IT WORKS, ASK OUR CUSTOMERS

One of our customers,
The Rooms Milton, has Automate
Accommodation up and running.
Check out their results!



100%

of their operations are unattended
with no front desk!



+6.5%

revenue growth in the first year of full remote
management at The Rooms Milton

The hotel also delivers outstanding customer satisfaction with:



456

exit surveys
completed by guests



+63

Net Promotor Score



315

guests rating their
experience a 9 or 10



95%

of guests reporting a
positive experience

HEAR FROM OUR CUSTOMERS

THE  ROOMS

 Milton

“

The Automate Accommodation service is a great asset for our boutique hotel. The ease of setup and use once installed with taking bookings, checking in and out guests is amazing. Not needing to meet guests upon arrival has freed up so much to work on other parts of the business”.

 HOLIDAY
LODGE

 Narooma

“

The solution works exactly like it should and guests enjoy the automated check-in process. As owners, we have so much more time to focus on other things in life and can't imagine going back to business the old way”.

 COASTAL
COMFORT

 Narooma

“

It takes the pressure off financially and physically as we're doing a lot less running around and can manage more of our business from home. The other day I went to the gym, walked my daughter to school and then spent 10 minutes managing all the front desk duties for my property for the whole day”.



START YOUR AUTOMATE ACCOMMODATION JOURNEY

We'd love to have a chat with you and hear about your unique business needs. Get in touch with our team to learn more about pricing, implementation timelines and an in-depth product demonstration.



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