

Seasons Greetings from the team at Kauri Business Sales



Meri Kirihimete

As the year draws to a close, we'd like to thank you for your continued trust and support!

Despite challenging economic conditions, including tighter credit markets and cautious consumer spending, we've successfully facilitated many business sales this year. This reflects the resilience of New Zealand's SME sector and the strong demand for quality businesses. Encouragingly, confidence is improving and sectors such as tourism, construction and agriculture are showing renewed momentum.

While December is traditionally quieter, January and February are prime months for business sales. Buyers return with fresh goals and sellers often aim to complete deals before the end of the financial year. If you're considering buying or selling, now is the perfect time to start planning. Our team will be available throughout the holiday period to assist with enquiries and guide you through the next steps.

From all of us at Kauri Business Sales, we wish you a joyful Christmas and a prosperous 2026!

How to Maximise Value and Attract the Right Buyers

Selling your business is one of the most important decisions you'll make - and preparation is key to achieving the best outcome. **Our Business Sales Guide** *Maximise Value and Attract the Right Buyers*, is designed for owners who are thinking about selling or want to understand the process in detail.

Inside, you'll find practical steps, expert insights and proven strategies to help you prepare, position your business effectively and attract serious buyers.

Best of all, it's free to download from our website. Take the first step toward a successful sale today!



[DOWNLOAD OUR GUIDEBOOK](#)

Recently Sold



FY25 REVENUE \$6.5M

Under Contract in Less than 8 Weeks and Multiple Offers



\$712K+ EBITDA

Premium Hospitality Gem Under Contract in under 8 Weeks



FY25 REVENUE \$203K

Home-based Market Leader SOLD in under 3 Months



SPECIALIST BUYERS AGENT

Beautification Trust acquires packaging recycling business



MACBLACK TIMBER LTD

Smooth Exit for the owner of this Timber Merchant



AUCKLAND MUSIC SCHOOL

Well established Music School attracted 20+ buyers

Kauri Business Sales Team



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