

Thinking of Selling your Business? Explore the options with expert guidance



In a year shaped by global political uncertainty, ongoing economic shifts and changing investor confidence, many business owners are pausing to reassess their long-term plans. International tensions, market volatility and policy changes can all influence buyer behaviour, which makes informed decision-making more important than ever.

Closer to home, the end of financial year (EOFY) provides a natural point for reflection. EOFY often prompts owners to review performance, tax outcomes and future goals. For some, this review extends beyond the numbers and raises bigger questions about succession, timing and whether the current climate might present opportunity rather than risk.

At the same time, many buyers are actively planning their next move. Capital that has been on the sidelines is beginning to re-enter the market, especially where businesses demonstrate resilience, transparency and clear strategic direction.

Despite the noise in global headlines, well-run New Zealand businesses continue to attract interest. We are currently working with a pool of qualified, motivated buyers actively looking for quality businesses across a range of sectors. These buyers are focused on stability, strong systems, capable teams and realistic growth potential, not short-term uncertainty.

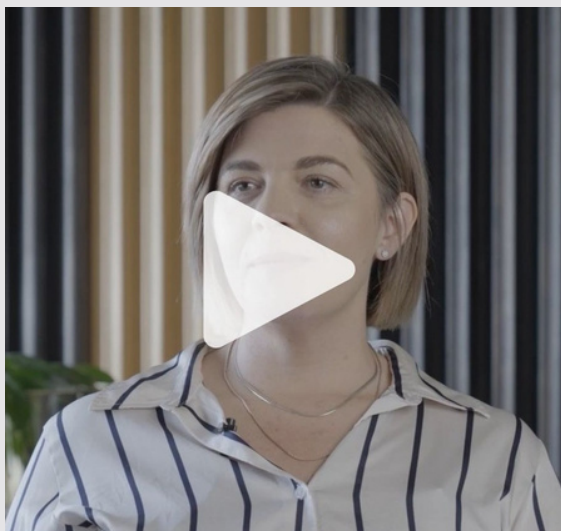
Understanding how your business is viewed in today's market is a crucial first step. Value is about more than last year's profit. Buyers look closely at sustainability of earnings, reliance on the owner, operational structure and future upside. Small changes made early, often well before a sale, can have a significant impact on how a business is perceived and priced.

This is where expert guidance adds real value. An experienced business advisor can help you cut through external noise, interpret market conditions and assess your readiness objectively. These conversations are about giving you clarity and options, so decisions are made on your terms rather than in response to outside forces.

Whether selling is months away or still over the horizon, exploring your options early puts you in control. With the right advice, preparation and access to qualified buyers, you can position your business to maximise value when the time is right for your business.

Whether you're actively considering a sale or simply planning ahead, an honest conversation can provide valuable clarity. Get in touch with us today and start the conversation.

A Practical Example



As many owners reflect on their next steps, it can help to hear from someone who has been through the process. **Click the image** to hear Emma Hanover, former owner of Hanover Linemarking Services, share her experience

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Businesses for Sale



BUBBLE TEA SHOP

Prime Whakatane location
\$199,000



FAST FOOD FRANCHISE

Healthy Fast Food Franchise in
Auckland \$350,000 Plus Stock



CABINET MANUFACTURING

Auckland cabinet manufacturer.
\$338,000 incl stock



LICENSED RESTAURANT & BAR

Napier Restaurant & Bar with 18
Gaming Machines. \$500,000



AUCKLAND CBD VENUE

\$28K+ Weekly Sales. Asking
\$260,000 plus \$10K stock



DIGITAL & MEDIA SERVICES

Auckland-based, FY26 EBITDA
\$1.5M. POA

Kauri Business Sales Team



[My Profile](#)

Khusdeep Sharma

Director
022 373 8555



[My Profile](#)

Jane Gu

Business Broker
022 028 0891



[My Profile](#)

Steve Alesech

Broker | Buyers Agent
021 949 009



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Hanré Becker

Business Broker
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