

New Business Visa expected to BOOST Business Sales



The government has announced a new Business Investor Visa (BIV) policy.

Business buyers, especially new migrants, know the riskiest thing anyone can do is start from scratch. Buying an established business, with its people, customers, and systems already in place, is a far safer pathway. For our SME sector, which is facing a generational wave of ownership transitions, this policy could provide a timely injection of capital and capability.

The new BIV offers two options for business buyers:

- \$1m → residence after 3 years
- \$2m investment and active operation → fast-track residence after 12 months

Businesses must have been operating at least 5 years, and employ 5 or more full-time staff. Exclusions apply to sectors like adult entertainment, fast food and convenience stores.

This is smart policy. It aligns immigration with succession planning and economic resilience, while rewarding those willing to back proven businesses. Done well, it could help keep many great New Zealand businesses alive and thriving for the next generation.

We are talking to numerous business buyers and investors who wish to make New Zealand home and are hunting for suitable businesses to buy. Buyer demand has been steadily rising over the past year and we now face a shortage of suitable listings.

Let us know if you're considering selling and we are happy to provide you with a free business appraisal and confidential advice on how best to optimise your business for sale.

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