

Internet realty
REPORT 6 Intro report
THE SEVEN DEADLY SINS WHEN SELLING

1. **Selling Under Forced Conditions**
2. **PRESENTATION:**
3. **PRICE:**
4. **"FOR SALE BY OWNER":**
5. **MARKETING;**
6. **COMMISSION FEES AND COSTS:**
7. **TIMING IS EVERYTHING:**

For the full report click on the link below

FULL REPORT 6

THE SEVEN DEADLY SINS WHEN SELLING

1. **Selling Under Forced Conditions**, a Quick Sale is Required
DEATH, DIVORCE, & "DE BANK"
2. **PRESENTATION:** Rushing the property onto the market without enough time to properly prepare and present the property.
3. **PRICE:** Not doing enough homework, regarding the price of your property, either under or over pricing for the market conditions. Stay within 5% of Market Price and your Property will sell in the normal sale time frame, this time frame will vary due to demand and market conditions. List at over 10 % of Market Price it may take 1 to 3 months to sell. List over 15% of Market Price don't expect a Sale unless the market comes up to meet your Price usually 12 months or more.
4. **"FOR SALE BY OWNER":** Not as easy as it would appear see (FSBO). Negotiating the sale price directly with the buyer can cost you thousands of dollars, even more than the Agents Commission
5. **MARKETING;** Getting your property into the right market demographics and enough exposure to get the highest possible price Internet realty uses over 14

WEB sites and 4 Major search engines. The qualified buyers are searching the Internet 24x7 for the right property to come on line.

6. **COMMISSION FEES AND COSTS:** Paying too much for the service to sell your Property! What is a fair Price for your property? Should you pay more because your property is worth more? Why not use our **LOW FEES for all prices all suburbs** internetrealty.com.au Ph 1800 569333 1800 LOWFEES local call in Australia.

7. **TIMING IS EVERYTHING:** The right time to sell is critical in achieving the highest possible price. In any 12 month period, demand, market conditions, interest rates and the economy too name a few all have a factor in the selling price, ask us when 1800 569 333